# How Adding LastPass to Your Portfolio Boosts Your Competitive Edge

LastPass MSP Program Overview

# Everything you need to sell, support and manage LastPass

For Managed Service Providers (MSPs), LastPass provides a solution that is purposefully designed to drive business growth while enhancing the security, efficiency, and productivity of your clients. Our multitenant platform is built for seamless deployment and management, reducing the complexity you face when supporting multiple clients with varying needs. Our award-winning admin console is feature-rich, allowing you to protect sensitive data, automate password management, and integrate with complementary security and identity access management platforms.

# Manage Your LastPass Clients

MSPs can offer clients comprehensive protection while improving operational efficiency. For your clients, this means less time spent resetting passwords, more secure access, and the ability to focus on their own core business operations without security roadblocks. LastPass empowers MSPs to deliver trusted, scalable solutions that meet the demands of today's fast-moving businesses.

# MSPs Love the Robust Multitenant Functionality

The latest dashboard offers new and improved features such as simplified onboarding, granular user details, updated streamlined navigation and new account statuses. And it's ready for your global business with availability in eight languages. With role-based access control, you can manage the level of access each admin has and deploy quickly with templated policies you can customize or use out of the box.



#### Mitigate Risk

- Secure client's applications and data.
- Reduce their threat exposure with efficiency.



#### Key Selling Points: Improve Customer and Employee Satisfaction

- Better Cyber Hygiene
- Eliminate Password Fatigue
- Better Security with no Administrative Overhead
- Minimize Helpdesk Calls



#### **Deliver a Great Experience**

- Manage and scale accounts with efficiency.
- Gain insight into client's business and user behavior to improve experience.
- Easily generate reports for stakeholders.
- Streamline compliance and safeguard data with 120+ customizable policies.



### **Multi-Tenant Delegated Administration**

LastPass Admin accounts (e.g. MSP Technicians) can manage multiple independent tenants or company accounts for LastPass all from one isolated instance. Managed Companies have all the features and functionality available to a LastPass account, including various multifactor authentication options, directory integrations, federated login, 120+ customizable policies, single-sign on capabilities, and much more.

### **License Management**

LastPass simplifies your life with usage-based billing. Easily assign licenses to fit your client's needs regardless of client size, modifying as business needs evolve. License management is flexible and can be aligned to your own company's revenue cycle.

#### **Role-Based Access Control**

You can control the level of access that is provided to your technicians and engineers to have access to perform key activities such as adding users, setting policies, managing groups, reporting and more.

#### **Company Templates**

Accelerate deployment with policy templates to further protect your clients at scale. With policy, group and admin level templates you enjoy consistency and repeatability which streamlines compliance to standards like NIST and CIS.

#### Watch the MSP Console in Action





## Scan the QR code

Join the LastPass Partner Program and add our award-winning password and identity management solution to your client offerings today.